



GSA Federal Supply Service

After the Transportation Service Provider Approval Process... Now What?

Agenda

- **Background**
- **User Perspective**
- **Marketing Roles**
- **Transportation Service Provider Opportunities**

Transportation Management Services Solution (TMSS)

**Comprehensive on-line freight and
household goods transportation
management system designed
exclusively for Federal civilian
agencies**

Current Functionality

- On-line rate filing and tender management
- Rating and Routing
- On-line Booking
- Bills of Lading

Future Functionality

- Pre & post-payment auditing
- Automated billing & payment
- Tracking and tracing shipments
- Handling loss and damage claims
- Generating reports

Approval Process and Rate Filing

- **Household Goods and Freight Programs**
 - **Approval Process**
 - **Request for Offers**
 - **Rate Filing Window**
 - **Household Goods**
 - **Freight**

Approved TSPs

- **273 Household Goods Transportation Service Providers**
- **834 Freight Transportation Service Providers**

After Approval Process... Household Goods

- **Customer Satisfaction Index**
- **Value Index**



U.S. General Services Administration

Transportation Management Services Solution (TMSS)

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HOUSEHOLD GOODS QUERY RESULTS

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Choose your TSP or Modify the Query; Agent selection provided later

Relocating Employee:

SSN: 000-00-0000

Move Date: 12/22/2004

Origin: ARLINGTON, VA (22206)

County: ARLINGTON

Weight: 10,000 UAB :

Vehicle Class: No Vehicle Shipped

Destination: SOUTH BEACH, OR (97366)

County: LINCOLN

Miles: 2,920

Commuted Rate: \$122.00 SRO:

- ☐ New Carriers
☐ VI Greater Than or Equal To 100
☐ Other Carriers
☒ Display All Carriers
- ☐ General Transportation (G)
☐ Move Management (M)
☒ All Type Rates
☐ Hiding 30 and 60 Days Storage Charge

Page No: 1 of 2

Rate Type	SCAC	Company Name	Telephone	Tender	C.S.I	V.I.	Surface		U A B		Vehicle	Total	SIT Rate	30 Day	60 Day	90 Day
							%	Charge	%	Charge						
M	NDRC	NEDRAC INCORPORATED	800-366-1204	ND03	0.00	32.6690	41%	\$50.02	0%	\$0.00	\$0.00	\$50.02	58%	\$1,188.42	\$1,814.82	\$2,441.22
G	NDRC	NEDRAC INCORPORATED	800-366-1204	ND01	0.00	32.6690	41%	\$50.02	0%	\$0.00	\$0.00	\$50.02	58%	\$1,188.42	\$1,814.82	\$2,441.22
G	CMVQ	COASTAL MOVING & STORAGE, INC	800-673-7380	GSA2	0.00	29.7551	42%	\$51.24	0%	\$0.00	\$0.00	\$51.24	62%	\$1,270.38	\$1,939.98	\$2,609.58
G	BMVM	BUDD VAN LINES INC.	732-271-2258	BM04	0.00	29.7551	42%	\$51.24	0%	\$0.00	\$0.00	\$51.24	62%	\$1,270.38	\$1,939.98	\$2,609.58
G	GLUL	GLOBAL VAN LINES INC	800-874-9340	G071	108.72	107.3374	41%	\$50.02	0%	\$0.00	\$0.00	\$50.02	60%	\$1,229.40	\$1,877.40	\$2,525.40
M	GLUL	GLOBAL VAN LINES INC	888-211-5351	GM71	108.72	107.1237	46%	\$56.12	0%	\$0.00	\$0.00	\$56.12	60%	\$1,229.40	\$1,877.40	\$2,525.40
G	SOHM	SOUTH HILLS MOVERS, INC.	800-242-1556	1T05	108.15	106.7675	45%	\$54.90	0%	\$0.00	\$0.00	\$54.90	60%	\$1,229.40	\$1,877.40	\$2,525.40
G	ACMH	ACME MOVING & STORAGE	800-241-5256	AC04	109.75	106.4946	44%	\$53.68	0%	\$0.00	\$0.00	\$53.68	62%	\$1,270.38	\$1,939.98	\$2,609.58
M	ARPV	PAUL ARPIN VAN LINES, INC.	800-255-3128	PA67	106.97	105.9842	44%	\$53.68	0%	\$0.00	\$0.00	\$53.68	60%	\$1,229.40	\$1,877.40	\$2,525.40



After Approval Process...

Freight

- Ranked by lowest cost
- Quality rating will be developed



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FREIGHT QUERY RESULTS

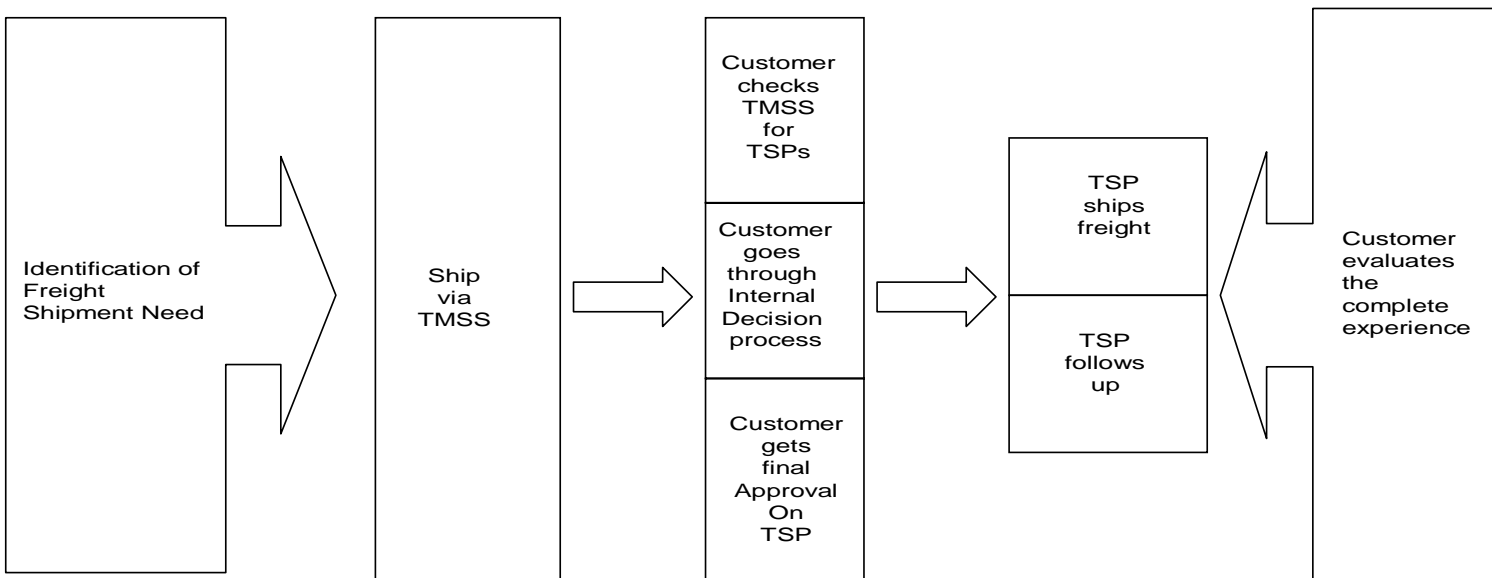
[Back to Query](#)[Download](#)
From : ARLINGTON, VA (22206) - SOUTHBEACH, OR (97366)
Baseline Based On : 8000
Weight : 8000
Distance : 2920
Baseline Cost : \$1,960.00

Pickup : 12/22/2004
Requested : General

Page 1 of 1

Scac	Name	Type	Phone	Tender ID	Cost
CSRJ	CROSSROAD CARRIERS	LTL-8000	800-869-8032	G1425	\$1,352.40
QTHI	CROSSLAND CARRIERS	LTL-8000	888-442-9090	G0421	\$1,509.20
CSNY	CORNERSTONE SYSTEMS	LTL-8000	800-393-4933	G0010	\$1,528.80
FMGS	FREIGHT MANAGEMENT SERVICES	LTL-8000	866-447-8077	GVAGN	\$1,568.00
YFSY	YELLOW TRANSPORTATION, INC.	LTL-8000	800-610-6500	GG664	\$1,940.40
ABFS	ABF FREIGHT SYSTEM, INC.	LTL-8000	800-610-5544	G5070	\$2,058.00
RDWY	ROADWAY EXPRESS INC.	LTL-8000	800-433-4502	G3020	\$2,058.00
BTFA	BERGER TRANSFER & STORAGE, INC.	LTL-8000	651-634-3412	G0404	\$2,352.00
OVNT	OVERNITE TRANSPORTATION COMPANY	LTL-8000	800-227-8046	G5567	\$2,352.00
ARFF	ARVEN FREIGHT FORWARDING, INC.	LTL-8000	888-567-7738	G2004	\$2,450.00
NEWI	NEWIC ASSOCIATES, INC.	LTL-8000	770-252-8293	GC-05	\$2,450.00
HCMD	HUB GROUP MID-ATLANTIC	TL-PerMile	800-373-8157	G0722	\$2,452.80
LUNI	LOGISTICS UNLIMITED, INC.	LTL-8000	800-543-1826	G0101	\$2,548.00
APDD	APL LOGISTICS TRANSPORTATION MANAGEMENT SVCS	TL-PerMile	800-555-4990	GVA35	\$2,744.80
CILG	CARTWRIGHT VAN LINES, INC.	TL-PerMile	800-821-3981	GCT04	\$2,774.00
AERM	MAYFLOWER TRANSIT, LLC	LTL-8000	636-349-2876	G8786	\$2,940.00
SVAN	SEATON VAN LINES INC	LTL-8000	800-255-4154	G0556	\$2,940.00
UVLN	UNITED VAN LINES, LLC	LTL-8000	636-349-2876	G0333	\$2,940.00
CRLC	CRST LOGISTICS INC.	TL-PerMile	800-767-4521	G1004	\$3,212.00
RYNK	RYAN TRANSPORTATION SERVICES, INC.	TL-PerMile	800-383-5231	G0512	\$3,212.00
FROL	FROLAND TRANSPORTATION INC.	TL-PerMile	518-384-0509	GFRO1	\$3,328.80
BTAG	BEAR TRANS SERVICES, INC.	TL-PerMile	888-882-9530	G0102	\$3,358.00
DETR	DEBOER TRANSPORTATION INC	TL-PerMile	800-333-1016	G0290	\$3,358.00

Decision Making Process



Elements to Increase Repeat Business

- Customer Service
- Prompt Responses
- Dependable Service
- Willingness to Handle Problems
- Cost Effective Pricing

GSA Marketing Efforts

- **GSA Expo**
 - **May 2nd - 5th, 2005 in San Diego**
 - **10,000 Attendees**
- **GSA AMSA Household Goods and Freight Forum**
 - **February 23rd – 25th, 2005**

GSA Marketing Efforts

- **Travel and Transportation Workshops**
- **Agency Review and Assistance Program**
- **Agency Site Visits**
- **Publication Support**
- **Advertising Support**
- **Public Relations Efforts**

TSP Opportunities

- **Transportation Management Services Solution (TMSS) mailing list**
- **Federal and Regional Yellow book**
- **Federal Procurement Data System (FPDS)**
- **Site visits**
- **Conferences/forums**

GSA Points of Contact

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